

# QUALIFICATIONS OF MASTER APPRAISER

## **Tom DiNardo - ISA-AM & MPPA**

P.O. Box #11 Lynden, WA. 98264  
(888) 503-0828  
www.DiNardoandLordAuctioneers.com

### **Statement of Qualifications:**

I have worked in the wine industry since 1988 and the auction and appraisal industry since 1993. I am the first and only auctioneer in the United States to become a sommelier diplomate and certified master wine appraiser.

### **Education:**

Diploma: International Sommelier Guild, Sommelier Diploma Program 2007  
Diploma: Western College of Auctioneering 2001  
Bachelor of Arts degree: California State University Chico 1988.

### **Certifications:**

International Society of Appraisers – Accredited Member (ISA-AM) 2008  
USPAP (Uniform Standards of Professional Appraisal Practice) recertification 2009  
Master Personal Property Appraiser (MPPA) 2007  
Graduate Personal Property Appraiser (GPPA) 2002  
International Society of Handwriting Sciences - Certified Graphologist certificate 1993.  
Texas Southmost College – TCOLESE (TX. Commission on Law Enforcement Standards & Education) certification 1990.  
Butte Junior College – POST (Peace Officer Standards and Training) certification 1987.  
American Hotel & Motel Association 1987.

### **Licenses:**

Auctioneer licensed in over twenty six states.

### **Honors:**

Tom DiNardo's biography has been included in *Who's Who in America*  
2010 Wine Judge – Denver International Wine Competition  
2009 - 2010 Wine Judge – Indianapolis International Wine Competition  
2009 Wine Judge – Lake County Wine Competition, “*The People's Choice Awards*”  
2008 Wine Judge – California State Fair Wine Competition  
Honorary Ambassador - World Gourmet Club

### **Business Membership Affiliations:**

International Society of Appraisers (ISA)	International Sommelier Guild (ISG)
Society of Wine Educators (SWE)	Association of Fundraising Professionals (AFP)
American Hotel & Motel Association (AH&MA)	

### **Authored Articles and Publications:**

“What Bidders Should Know About Wine Auctions” (January 2005), *WineSquire.com*  
“Bidder Beware: Succeeding at Wine Auctions” (March 2005) *Wine Enthusiast* magazine  
“Buying Opportunities at Wine Auctions” (June 2005), *WineSquire.com*  
“Wine Appraisal - Protecting your Assets” (July 2005), *WineSquire.com*  
“www.LocalWineEvents.com - A Wine Lover's Event Resource” (May 2006) *Wine Adventure* magazine  
“Wine Buying for Charity: Advice from an Auctioneer” (May 2006) *Wine Adventure* magazine

“Cult Personality – Profile of Red Zeppelin Winery Wine Maker Stillman Brown” (July 2006), *WineSquire.com*  
“Wine Gadgets and Gizmos” (December 2006), *WineSquire.com*  
“Buying Wine at Auction” (March 2007) *Wine Adventure* magazine  
“Bargains on the Block” (March/April 2007) *Santé* magazine  
“Branch Wines – Big and Powerful” (September 2007), *WineandSpiritsJobs.com*  
“Benefit Auctioneer Tom DiNardo is First US Auctioneer to Become Credentialed Sommelier” (12/2007), *WineSquire.com*  
“Barlow Vineyards” (January 2008) *Decanter* magazine  
“Loring Wine Company – All Pinot, All the time!” (February 2009) *WineSquire.com*  
“Wines of the Midwest” – Discover the Indy Wine Competition (October 2009) *WineSquire.com*  
“New Mexico Wines” – D.H. Lescombes Winery (November 2009) *WineSquire.com*

**Television Appearances Featuring Tom DiNardo:**

“Wrecks to Riches” program (2007) The Learning Channel

**Articles Featuring Tom DiNardo:**

“Wine Auction Boom is Making Sweet Addition to Many Benefit Auctioneers Business” (January 2005) *Auctioneer* magazine  
“DiNardo & Lord Auctioneers Sets Wine Auction World Record” (July 2005) *Whatcom Business Advocate*  
“Local Auctioneer Helps Set World Records in Wine Sales” (July 2005) *Lynden Tribune*  
“Taste of Vail Goes to Highest Bidder” (March 2006) *Après* magazine  
“Wine Defined” (November 2007) *Best’s Review - Monthly Insurance News* magazine

**Client Wine Appraisals Performed:**

Contested Assets (Marriage Dissolution)  
Charitable Tax Deductions

Probate, Trusts, Wills and Estates  
Insurance Claims

**Appraisal of Contemporary Assets:**

I also possess ample experience appraising household assets, automobiles, other vehicles, heavy equipment, business assets, and farm equipment when required by my clients. If I can’t do it, then my company has access to the expert that can!

**Additional Services:**

Cause & Origin Investigations  
Complete Inventory Services  
Expert Witness Services

Evaluation of Scope of Damage  
Evaluation of Cost of Repair

Appraisal Reviews: *The written review of other alleged appraiser’s obviously flawed reports.*

**Partial Client List:**

Business

Auction Houses

Law Firms

Private Party

Government (local, state, federal):

Insurance Companies:

*U.S. Marshals Service*

*Liberty International Underwriters*

*U.S. Customs*

*Fireman’s Fund Insurance*

*Internal Revenue Service*

*Island County, WA Sheriff’s Department*

**Court Testimony Experience:**

Throughout my extensive career I have provided expert witness testimony on matters related to expert valuation, wine appraisals, and the auction industry. I present the facts to the courts, and I have never lost a case for a client yet.