

# QUALIFICATIONS OF MASTER APPRAISER

## **Tom DiNardo - M.P.P.A. & ISA-AM**

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[www.DiNardoandLordAuctioneers.com](http://www.DiNardoandLordAuctioneers.com)

### **Statement of Qualifications:**

I have worked in the wine industry since 1988. I am the first and only wine auctioneer in the United States to become a sommelier diplomate and certified master wine appraiser.

### **Education:**

Diploma: International Sommelier Guild, Sommelier Diploma Program 2007

Diploma: Western College of Auctioneering 2001

Bachelor of Arts degree: California State University Chico 1988.

### **Certifications:**

International Society of Appraisers – Accredited Member (ISA-AM) 2008

Master Personal Property Appraiser (MPPA) 2007

Graduate Personal Property Appraiser (GPPA) 2002

International Society of Handwriting Sciences - Certified Graphologist certificate 1993.

Texas Southmost College – TCOLESE certification 1990.

Butte Junior College – POST certification 1987.

American Hotel & Motel Association 1987.

### **Licenses:**

Auctioneer licensed in over twenty six states.

### **Honors:**

Tom DiNardo's biography has been included in *Who's Who in America*

2008 Wine Judge – California State Fair Wine Competition

2009 Wine Judge – Indianapolis Wine Competition

2009 Wine Judge – Lake County Wine Competition, “*The People's Choice Awards*”

Honorary Ambassador - World Gourmet Club

### **Business Membership Affiliations:**

International Society of Appraisers (ISA)

Society of Wine Educators (SWE)

American Hotel & Motel Association (AH&MA)

International Sommelier Guild (ISG)

Association of Fundraising Professionals (AFP)

### **Authored Articles and Publications:**

“What Bidders Should Know About Wine Auctions” (January 2005), *WineSquire.com*

“Bidder Beware: Succeeding at Wine Auctions” (March 2005) *Wine Enthusiast* magazine

“Buying Opportunities at Wine Auctions” (June 2005), *WineSquire.com*

“Wine Appraisal - Protecting your Assets” (July 2005), *WineSquire.com*

“www.LocalWineEvents.com - A Wine Lover's Event Resource” (May 2006) *Wine Adventure* magazine

“Wine Buying for Charity: Advice from an Auctioneer” (May 2006) *Wine Adventure* magazine

“Cult Personality – Profile of Red Zeppelin Winery Wine Maker Stillman Brown” (July 2006), *WineSquire.com*

“Wine Gadgets and Gizmos” (December 2006), *WineSquire.com*

“Buying Wine at Auction” (March 2007) *Wine Adventure* magazine

“Bargains on the Block” (March/April 2007) *Santé* magazine

“Branch Wines – Big and Powerful” (September 2007), *WineandSpiritsJobs.com*

“Benefit Auctioneer Tom DiNardo is First US Auctioneer to Become Credentialed Sommelier” (12/2007), *WineSquire.com*

“Barlow Vineyards” (January 2008) *Decanter* magazine

“Loring Wine Company – All Pinot, All the time!” (February 2009) *WineSquire.com*

**Television Appearances Featuring Tom DiNardo:**

“Wrecks to Riches” program (2007) The Learning Channel

**Articles Featuring Tom DiNardo:**

“Wine Auction Boom is Making Sweet Addition to Many Benefit Auctioneers Business” (January 2005) *Auctioneer* magazine

“DiNardo & Lord Auctioneers Sets Wine Auction World Record” (July 2005) *Whatcom Business Advocate*

“Local Auctioneer Helps Set World Records in Wine Sales” (July 2005) *Lynden Tribune*

“Taste of Vail Goes to Highest Bidder” (March 2006) *Apres* magazine

“Wine Defined” (November 2007) *Best’s Review - Monthly Insurance News* magazine

**Client Wine Appraisals Performed:**

Private Business

Government (local, state, federal)

Wine Consultants

Private Party

Law Firms

Enterprises Banks

Charities and Nonprofits

Hotels and Resorts

Insurance Companies

Auction Houses

**Partial Client List:**

Edward Roberts International

Lloyds of London

Liberty International Underwriters

California State Fair

Washington State Fair

Hilton Hotels Corporation

**Expert Witness Experience:**

Throughout my extensive career I have provided expert witness testimony on behalf of my clients on matters related to expert valuation, wine appraisals, and the auction industry. I have never lost a case for a client yet.