

QUALIFICATIONS OF MASTER APPRAISER

Tom DiNardo - ISA-AM & MPPA

P.O. Box #11 Lynden, WA. 98264
(888) 503-0828
www.DiNardoandLordAuctioneers.com

Statement of Qualifications:

I have worked in the wine industry since 1988 and the auction and appraisal industry since 1993. I am the first and only auctioneer in the United States to become a sommelier diplomate and certified master wine appraiser.

Education:

Diploma: International Sommelier Guild, Sommelier Diploma Program 2007

Diploma: Western College of Auctioneering 2001

Bachelor of Arts degree: California State University Chico 1988.

Certifications:

USPAP (Uniform Standards of Professional Appraisal Practice) recertification 2009

International Society of Appraisers – Accredited Member (ISA-AM) 2008

Master Personal Property Appraiser (MPPA) 2007

Graduate Personal Property Appraiser (GPPA) 2002

International Society of Handwriting Sciences - Certified Graphologist certificate 1993.

Texas Southmost College – TCOLESE (TX. Commission on Law Enforcement Standards & Education) certification 1990.

Butte Junior College – POST (Peace Officer Standards and Training) certification 1987.

American Hotel & Motel Association 1987.

Licenses:

Auctioneer licensed in over twenty six states.

Honors:

Tom DiNardo's biography has been included in *Who's Who in America*

Commanderie de Bordeaux – Founding Commandeur, Seattle Chapter

2010 Wine Judge – Denver International Wine Competition

2009 - 2010 Wine Judge – Indianapolis International Wine Competition

2009 Wine Judge – Lake County Wine Competition, “*The People's Choice Awards*”

2008 Wine Judge – California State Fair Wine Competition

Honorary Ambassador - World Gourmet Club

Business Membership Affiliations:

International Society of Appraisers (ISA)

Society of Wine Educators (SWE)

American Hotel & Motel Association (AH&MA)

International Sommelier Guild (ISG)

Association of Fundraising Professionals (AFP)

Authored Articles and Publications:

“What Bidders Should Know About Wine Auctions” (January 2005), *WineSquire.com*

“Bidder Beware: Succeeding at Wine Auctions” (March 2005) *Wine Enthusiast* magazine

“Buying Opportunities at Wine Auctions” (June 2005), *WineSquire.com*

“Wine Appraisal - Protecting your Assets” (July 2005), *WineSquire.com*

“www.LocalWineEvents.com - A Wine Lover's Event Resource” (May 2006) *Wine Adventure* magazine

“Wine Buying for Charity: Advice from an Auctioneer” (May 2006) *Wine Adventure* magazine

“Cult Personality – Profile of Red Zeppelin Winery Wine Maker Stillman Brown” (July 2006), *WineSquire.com*

“Wine Gadgets and Gizmos” (December 2006), *WineSquire.com*

“Buying Wine at Auction” (March 2007) *Wine Adventure* magazine
“Bargains on the Block” (March/April 2007) *Santé* magazine
“Branch Wines – Big and Powerful” (September 2007), *WineandSpiritsJobs.com*
“Benefit Auctioneer Tom DiNardo is First US Auctioneer to Become Credentialed Sommelier” (12/2007), *WineSquire.com*
“Barlow Vineyards” (January 2008) *Decanter* magazine
“Loring Wine Company – All Pinot, All the time!” (February 2009) *WineSquire.com*
“Wines of the Midwest” – Discover the Indy Wine Competition (October 2009) *WineSquire.com*
“New Mexico Wines” – D.H. Lescombes Winery (November 2009) *WineSquire.com*

Television Appearances Featuring Tom DiNardo:

“Wrecks to Riches” program (2007) The Learning Channel

Articles Featuring Tom DiNardo:

“Wine Auction Boom is Making Sweet Addition to Many Benefit Auctioneers Business” (Jan. 2005) *Auctioneer* magazine
“DiNardo & Lord Auctioneers Sets Wine Auction World Record” (July 2005) *Whatcom Business Advocate*
“Local Auctioneer Helps Set World Records in Wine Sales” (July 2005) *Lynden Tribune*
“Taste of Vail Goes to Highest Bidder” (March 2006) *Après* magazine
“Wine Defined” (November 2007) *Best’s Review - Monthly Insurance News* magazine

Client Wine Appraisals Performed:

Contested Assets (Marriage Dissolution)
Charitable Tax Deductions

Probate, Trusts, Wills & Estates
Insurance Claims

Appraisal of Contemporary Assets:

I possess great experience in the appraisal of household and contemporary assets, automobiles, other vehicles, heavy equipment, business assets, and farm equipment when required by my clients. My company will provide the appraisal expert for your particular need!

Additional Services:

Cause & Origin Investigations
Complete Inventory Services
Expert Witness Services

Evaluation of Scope of Damage
Evaluation of Cost of Repair
Auction & Liquidation Services

Appraisal Reviews: *The written review and appraisal of other appraiser’s flawed appraisal reports. My appraisal reviews will examine the appraiser’s qualifications and confirm or deny the appraiser’s following accepted appraisal theory, practices, and established Federal guidelines (USPAP). Missing information gaps are filled in.*

Partial Client List:

Business
Law Firms

Auction Houses
Private Party

Government Entities:

U.S. Marshals Service
U.S. Customs
Internal Revenue Service
Island County, WA Sheriff’s Department

Insurance Companies:

Liberty International Underwriters
Fireman’s Fund Insurance

Court Testimony Experience:

Throughout my extensive career I have provided expert witness testimony on matters related to expert valuation, wine appraisals, and the auction, wine and insurance industries. I present the facts to the courts, and I have never lost a case for a client yet.